



Financing and Procurement (EIB)

Regional Focus Western Balkans

Webinar IHK and Partners

Thursday, 27th January 2022, 9:30 a.m. – 11:30 a.m.

- 09:30 a.m. Welcome**
Gabriele Vetter, Deputy Managing Director, Europe and Rest of the World, Export Finance, CCI Munich and Upper Bavaria
- 9:35 a.m. Presentation Agency for Business and Development (AWE) and Business Scouts for Development Program***
Oliver Wagener, Business Scouts for Development Program, GIZ
- 9:45 a.m. Presentation Germany Trade and Invest (GTAI): Chances of the Western Balkans Market**
Martin Gaber, Correspondent Westbalkan, GTAI
- 10:00 a.m. Introduction European Investment Bank (EIB)**
Heike Freimuth, Head of the EIB group office for Germany, EIB
- 10:15 a.m. Boosting green investments and sustainable growth**
Matteo Rivellini, Head of Division Western Balkans & Turkey, Lending directorate, EIB
- 10:45 a.m. Procurement system of EIB and upcoming projects in the region**
Neral Lamza, Procurement and Contract Management Division, EIB
- 11:15 a.m. Q&A via Chat**
- 11:30 a.m. End of Webinar**

Moderation

Carolin Welzel, Agentur für Wirtschaft und Entwicklung in Berlin (AWE)

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